



Traxcom Technologies LLC

Requisition No.	2010USMAR
Advertised Job Posting Title	Key/Large Account Sales Manager
Job Description	Our growing organization is looking for high-energy, effective Sales Executives to sell secure transaction processing network infrastructure solutions and professional services. Target markets include Mobile Carriers, Telecommunications Carriers, Acquirers and Large Retail Merchants. Primary responsibilities include developing a strong Prospect Pipeline via cold calling, networking, creating and delivering effective presentations and proposals.
Candidate Requirements	The successful candidate will have significant Sales experience successfully selling to executives in targeted industries. Excellent written and oral presentation skills are required. An intermediate level of competence using MS office suite, email and the internet required. Banking and/or Payment Processing industry experience is a plus. Successful negotiating and closing skills a must.
All Possible Work Locations	UNITED STATES-EASTERN REGION UNITED STATES-WESTERN REGION UNITED STATES-MID-WESTERN REGION
Functional Area	Sales
Worker Type	Regular Employee
Full/Part Time?	Full-Time
Posting Currency	USD